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Press Release

For Immediate Release

Contact: Margarida Anderson
RCG IT, Inc.
(732) 744-3566
manderson@rcgit.com

Suffolk County Poised to be First County in the Nation to Offer Subscriber Access to County Clerk Documents over the Web

RCG IT Develops the Web Application for the County Clerk's Office

Edison, NJ, June 28, 2005 – Suffolk County residents will no longer have to travel 40 miles to the County Clerk's office in Riverhead, NY, to perform title searches for residential and commercial property, do background searches for employment and credit worthiness, or procure other land property documents available from the County Clerk's Office. That's because the County will be the first county in the nation to open subscriber access to its massive records, giving constituents a self-service option any time of the day or night. The system will allow subscribers to extract high-level information through data mining technology instead of relying on third parties to essentially provide the same service at a fee. Subscribers will be able to create a "TRW" credit report for a particular parcel of land in real-time or near real-time.

Peter Schlusser, Director of Information Technology for Suffolk County, describes the self-service option as the *Virtual Suffolk County Clerk's Office* and highlights that it will be open to the public 24/7/365 from the comfort of their PC stations. Mr. Schlusser is convinced that other counties will follow Suffolk County's lead. "That's because the Virtual County Clerk's Office is a modern necessity, and we need to cater to our constituents. On the operational side, it is instrumental in reducing overall processing cost associated with operations," he explains. "For the Suffolk County Clerk's Office, we anticipate it will generate savings of over \$1.5 million annually. RCG Information Technology created a revenue stream that did not exist before. With the new applications, the Suffolk County Clerk's Office was able to reduce costs associated with converting images and data for a cost of roughly 10 cents per image to approximately .2 cents per image, resulting in an overall savings of \$1 million in conversion costs."

Today, the County Clerk's Microsoft® .NET-based system contains more than 16 million documents, and is growing by 30,000 documents every day. This new service will offer subscribers increased search capabilities and "push technology," providing alerts of updated information via e-mail.

Subscriptions will allow users to query available land records databases, such as mortgages, foreclosures, deeds, judgments, Lis Pendens (or notices of pending action), liens, court actions and other related documents. Subscription fees for access to all records start at approximately \$30/day. Users will be charged a \$0.65 per image download fee. Mr. Schlusser has projected that subscriptions and additional fees could generate in excess of \$1 million in the first year, which could offset taxes. This constitutes a 400% ROI for the first year.

"The main challenge RCG IT faced in the development of the virtual system was the integration and harmonization of all the data components owned by the County Clerk's Office by virtue of its size and the effort to select and cleanse the data," states Nick Botes, RCG IT principal for enterprise solutions, who supervised the county project very closely. "Another was how to protect the privacy of individuals, since a great number of records include personal identification data, such as Social Security numbers and dates of birth. Working collaboratively with the County, we overcame all these challenges and have an easy-to-use, secure system to show for it."

About Suffolk County Clerk's Office

The Suffolk County Clerk's Office is the repository of all Real property documents for the 1,000-square-mile county in Long Island, NY. It records all Mortgages and Deeds, acquisitions and transfers of land, Judgments, Liens, Uniform Commercial Code (UCCs) and Court Actions for the County. The data is recorded to enable title searches for residential and commercial property, background searches for employment and credit worthiness, and access to information necessary to conduct the appropriate checks and balances to lay claim to a property. In the last two years, the County has embarked on an aggressive program to update its information technology systems to provide better service to its constituents and become more in tune with modern-day requirements.

About RCG Information Technology

RCG Information Technology, Inc. (www.rcgit.com) is a leader in IT professional services with three decades of experience and best practices providing IT strategy and design, application development, integration and management. We are committed to *delivery excellence*[®]. Specialized solutions include: Business Intelligence, Web services, QA and Software Testing, Application Management, Offshore Delivery and Project Management. RCG IT serves 360 clients and 43 of the Fortune 100 across a range of markets, with a special focus on the financial services, energy/oil & gas, retail, insurance and pharmaceutical industries. RCG IT is based in Edison, New Jersey, with offices nationwide and a global recruiting engine. RCG IT's Philippine Offshore Delivery Center operates at Level 5 of the Software Engineering Institute's CMMI[®] (Capability Maturity Model Integration[®]) for software capability.